

# HENNEPIN COUNTY

## MINNESOTA

### FINAL COMMITTEE AGENDA

#### BOARD OF HENNEPIN COUNTY COMMISSIONERS HEALTH COMMITTEE

TUESDAY, JANUARY 30, 2018  
1:30 PM

Chair: Marion Greene, District 3

Vice-Chair: Debbie Goettel, District 5

Members: Mike Opat, District 1

Linda Higgins, District 2

Peter McLaughlin, District 4

Jan Callison, District 6

Jeff Johnson, District 7

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#### 1. Minutes From Previous Meeting

- A. 01/09/2018 Health Meeting Minutes

#### 2. New Business

##### Routine Items

##### A. 18-0017

Human Services & Public Health resolution, including contracts and amendments to contracts with HEALTH SERVICES providers – Report 1801

##### B. 18-0018

Amd 5 to Agmt A142208 with the MN Dept of Human Services is for Part B HIV/AIDS services funding, extend contract end date to 3/31/18, increase recv amount by \$64,400 for a new total recv of \$7,346,229

##### C. 18-0019

Agmt A178513 with the MN Dept of Human Services for the Child and Teen Checkups Program, 1/1/18-12/31/20, \$3,764,325 (recv)

##### D. 18-0020

Agmt A178523 with MN Dept of Human Services for mental health crisis response services, 1/1/18-12/31/18, \$822,830 (recv)

##### Items for Discussion and Action

##### E. 18-0021

Agmt A178478 with NorthPoint Health & Wellness Center, Inc. to provide services to NorthPoint Health & Wellness Center Primary Care clinic operations in support of 330(e) and grant funding, 1/1/18–12/31/18, NTE \$2,000,000

##### 18-0021 **Substituted** Substitution

Agmt A178478 with NorthPoint Health & Wellness Center, Inc. to provide services to NorthPoint Health & Wellness Center Primary Care clinic operations in support of 330(e) and grant funding, 1/1/18–12/31/18, NTE \$2,000,000

# HENNEPIN COUNTY

## MINNESOTA

### COMMITTEE MINUTES

Chair: Marion Greene, District 3  
Vice-Chair: Debbie Goettel, District 5

### BOARD OF HENNEPIN COUNTY COMMISSIONERS

#### HEALTH COMMITTEE

TUESDAY, JANUARY 9, 2018  
1:30 PM

Members: Mike Opat, District 1  
Linda Higgins, District 2  
Peter McLaughlin, District 4  
Jan Callison, District 6  
Jeff Johnson, District 7

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Commissioner Marion Greene, Chair, called the meeting of the Health Committee for Tuesday, January 9, 2018 at 2:02 PM. All Commissioners were present.

#### 1. Minutes From Previous Meeting

- A. 12/06/2017 Health Meeting Minutes

##### APPROVED

Commissioner Peter McLaughlin moved to approve the Minutes from the Previous Meeting, seconded by Commissioner Jan Callison and approved - 7 Yeas

#### 2. New Business

##### Routine Items

- A. **18-0005**

Agmt A177649 is the Twin Cities Public Health and Environmental Health Entities in Minnesota Mutual Aid Agreement, 1/1/18-12/31/22, no cost

##### CONSENT

Commissioner Debbie Goettel moved to approve, seconded by Commissioner Linda Higgins and approved - 7 Yeas

#### 3. Adjourn

There being no further business, the meeting of the Health Committee for Tuesday, January 9, 2018 was declared adjourned at 2:03 PM.

Yolanda C Clark  
Deputy Clerk to the Board

# HENNEPIN COUNTY

## MINNESOTA

### Board Action Request 18-0017

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#### Item Description:

Human Services & Public Health resolution, including contracts and amendments to contracts with HEALTH SERVICES providers – Report 1801

#### Resolution:

BE IT RESOLVED, that the contracts, contract amendments and administrative actions of the Human Services and Public Health Department made pursuant to Chapters 256E and 393 of Minnesota Statutes, as detailed in Human Services and Public Health Contract Report 1801, be approved; that the report be filed in the Contract Administration Office; that the Chair of the Board be authorized to sign the contracts, contract amendments and administrative actions on behalf of the County; and that the Controller be authorized to disburse funds as directed. Such contracts are subject to ministerial adjustment, when such adjustments are done within the constraints of the approved Hennepin County Budget and when signed by the County Department Director or Designee.

#### Background:

The contracted dollar amounts are based on estimates of program costs and/or utilization during prior periods. Funding for each contract is provided for within service categories in the Human Services and Public Health Department approved annual budgets. Occasionally new services are implemented which are not in the budget but which are fully funded under state or federal grants or other new funding.

Contracted dollar estimates are based upon prior year usage and are subject to fluctuation in placement patterns, service need, and cost shifts. Therefore, it may be necessary to process ministerial adjustments to contracts to increase or decrease contract amounts or to make minor service changes consistent with the department budget and strategic plan. Placement agreements are also processed administratively.

Contracts include services in the following areas: adult mental health; developmental disabilities; chemical health; adult housing; early intervention and family intervention services, day treatment services; emergency shelter; day care; training and employment services, interpreter services, health services, welfare advocacy, and various other human services. Expectations for ongoing outcome measurement are included in all new, renewal, or extended contracts. Outcome measures are developed by the county and contracted providers. Typically they include measures of client service recipients condition or functioning level. Outcome information is used to modify or improve programs as well as to evaluate effectiveness of different types of intervention and providers. A detailed listing of the specific actions requested by this BAR and an explanation of all unusual items is reflected in the summary of the report.

#### ATTACHMENTS:

Description	Upload Date	Type
Rpt 1801	1/24/2018	Backup Material

**Human Services and Public Health Department - Health Services Contract Report #1801**

Date: 1-25-18  
 To: Clerk of the County Board  
 From: Human Services and Public Health Department  
 Subject: BAR Number 18-0017  
 Board Action Date: 2-6-18

Electronic Provider File (EPF)  
 HSPH Board Reports page

**Summary of Contract Actions**

New Contracts				Renewed Contracts				Amended Contracts: Increase: (Decrease):Service Changes				
Service Area	Number	Amount		Service Area	Number	Amount		Service Area	Number	Amount		
PHPP	1	\$42,298		PHPP	1	\$108,000		PHPP	1	\$8,000		
Health Services Total			1	\$42,298				Health Services Total			1	\$108,000
Health Services Total			1	\$42,298				Health Services Total			1	\$8,000

Administrative Actions Description	Contract #
None	

Service Area List and Key
PHPP = Public Health Protection and Promotion

Vendor	Contract #	Service/Description	Service Area	Term	Previous Annual NTE	New Annual NTE	Funding Source	Notes
<b>New Contracts</b>								
Osseo Area Schools	PR00000093	Creation and implementation of school healthy eating project for students.	PHPP	11/1/17 - 10/31/18	NA	\$42,298	State	SHIP Grant
<b>Renewed Contracts</b>								
Robbinsdale Independent School District #281	HS00000007	Helping Us Grow (HUG) program provides home visiting, early identification and outreach services to families who are either expecting, adopting or have a newborn/infant between 0-24 months.	PHPP	1/1/18 - 12/31/21	NA	\$108,000	Federal/State	Community Health Services/Nurse Family Partnership/MIECHV
<b>Amended Contracts</b>								
City of Brooklyn Park	PR00000093	Brooklyn Bridge Alliance for Youth Sports Access Project and the Brooklyn Park Parks and Recreation Senior Focus Group Project to increase physical activity and address disparities for residents.	PHPP	1/1/18 - 10/31/18	\$16,500	\$24,500	State SHIP	Increase NTE from \$16,500 to \$24,500 and update service description.
<b>Administrative Actions</b>								
None								

# HENNEPIN COUNTY

## MINNESOTA

### Board Action Request 18-0018

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#### Item Description:

Amd 5 to Agmt A142208 with the MN Dept of Human Services is for Part B HIV/AIDS services funding, extend contract end date to 3/31/18, increase recv amount by \$64,400 for a new total recv of \$7,346,229

#### Resolution:

BE IT RESOLVED, that Amendment 5 to Agreement A142208 with the Minnesota Department of Human Services for the purchase of services for persons living with HIV/AIDS, extending the contract end date to March 31, 2018 and increasing the receivable amount by \$64,400 for a new total receivable amount of \$7,346,299, be approved; that the chair of the board be authorized to sign the Agreement on behalf of Hennepin County; and that the Controller be authorized to accept and disburse funds as directed; and

BE IT FURTHER RESOLVED, that the Hennepin County Public Health Department be authorized to increase their staff complement by 1.0 Grant Full Time Equivalent (FTE), a supplemental appropriation of \$90,000 to the 2018 Human Services and Public Health Department budget; and

BE IT FURTHER RESOLVED, that sponsorship and acceptance of grant funding for the program by the Hennepin County Board of Commissioners does not imply a continued commitment by Hennepin County for this program when grant funds are no longer available.

#### Background:

The Minnesota Department of Human Services (DHS) is designated as Minnesota's grantee for federal Ryan White HIV/AIDS Treatment Extension Act Part B funds to support health and social services for persons living with HIV/AIDS throughout Minnesota. Through Amendment 5 to Agreement A142208, the Hennepin County Human Services and Public Health Department (HSPHD) will receive an additional \$64,400 in Federal Ryan White Part B and rebate funds from DHS for the purchase of services on behalf of persons living with HIV/AIDS statewide. The new receivable amount is \$7,346,229 and will expand outreach services to re-engage people living with HIV who are not receiving HIV medical care. An increase in annual funding that began April 1, 2016 is continued to expand capacity to provide core medical and support services to address disparities in HIV health-related outcomes experienced by communities most disproportionately impacted by HIV including African Americans, African-born Blacks and young gay and bisexual men.

The arrangement with DHS was created to ensure coordinated delivery, planning, and evaluation of Part B funded HIV health care and social services statewide. Hennepin County has received these funds from the state since 2000. As part of this contractual arrangement, Hennepin County will subcontract with twelve clinic and community based organizations across the state of Minnesota for HIV/AIDS related services in accordance with the service priorities and allocations determined by the Minnesota Council for HIV/AIDS Care and Prevention, a community planning body jointly appointed by the county board and the State Commissioners of Health and Human Services. The agreement also covers administrative costs incurred by HSPHD to manage the Part B and rebate funded contracts. DHS requires that Hennepin County submit quarterly narrative program reports that include the number of unduplicated clients served, the number of service units provided (where applicable), case studies, and a report on unmet client needs. Providers are also required to submit semi-annual client level reports on utilization of services to the Minnesota

Department of Health.

The additional funding for expanded programming covers the costs for the Public Health Department to hire a 1.0 FTE Community Health Specialist for the Public Health Clinic's Red Door Services to utilize HIV surveillance data to identify people living with HIV in Hennepin County who are not receiving HIV medical care and assist them in reconnecting with an HIV medical care provider. This additional funding is expected to continue at an annualized amount of \$90,000 for the period April 1, 2018 through March 31, 2019.

APEX Fund: 20

APEX Dept. ID: 507099

APEX Project ID: 1000405

APEX Account Number: 42067

# HENNEPIN COUNTY

## MINNESOTA

### Board Action Request 18-0019

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**Item Description:**

Agmt A178513 with the MN Dept of Human Services for the Child and Teen Checkups Program, 1/1/18-12/31/20, \$3,764,325 (recv)

**Resolution:**

BE IT RESOLVED, that Agreement A178513 with the Minnesota Department of Human Services accepting the grant for the Child and Teen Checkups Program for the period of January 1, 2018 through December 31, 2020, in the receivable amount of \$3,764,325 be approved; that the Chair of the Board be authorized to sign the agreement on behalf of the County; and that the Controller be authorized to disburse funds as directed.

BE IT FURTHER RESOLVED, that five FTEs in the current grant be carried forward into this new grant period; and that two additional grant FTEs be added for a grand total of 7 FTEs.

BE IT FURTHER RESOLVED, that acceptance of grant funding for the program by the Hennepin County Board of Commissioners does not imply a continued funding commitment by Hennepin County for this program when grant funds are no longer available.

**Background:**

The Child and Teen Checkups Program is Minnesota's Early Periodic Screening Diagnosis and Treatment Program, which is federally required through 1989 amendments to the Social Security Act and is administered by the Minnesota Department of Human Services.

The Early and Periodic Screening, Diagnostic, and Treatment (EPSDT) benefit is a federal mandate that provides comprehensive and preventive health care services for children under age 21 who are enrolled in Medicaid. States are required to provide comprehensive services and furnish all Medicaid coverable, appropriate, and medically necessary services needed to correct and improve health conditions, based on certain federal guidelines. In Minnesota this program is known as the Child and Teen Checkups (C&TC) program. EPSDT is key to ensuring that children and adolescents receive appropriate preventive, dental, mental health, and developmental, and specialty services. Medical providers deliver the direct screening and diagnostic services for eligible children. Local public health agencies under contract with the Department of Human Services provide administrative services that include outreach and follow-up activities to promote participation in screening and follow-up. This agreement is the county's funding for the Hennepin Count C&TC Program

**APEX Coding:**

Dept. ID: 536099

Project ID: 1000390

Account: 42067, 42360

# HENNEPIN COUNTY

## MINNESOTA

### Board Action Request 18-0020

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**Item Description:**

Agmt A178523 with MN Dept of Human Services for mental health crisis response services, 1/1/18-12/31/18, \$822,830 (recv)

**Resolution:**

BE IT RESOLVED, that Agreement A178523 with the Minnesota Department of Human Services for costs associated with mobile mental health crisis response services, for the period January 1, 2018 through December 31, 2018 in the receivable amount of \$822,830, be approved; that the Chair of the Board be authorized to sign the agreement on behalf of Hennepin County; and that the Controller be authorized to accept and disburse funds as directed; and

BE IT FURTHER RESOLVED, that 8.0 FTEs from previous years be carried forward into this new grant period; and,

BE IT FURTHER RESOLVED, that acceptance of grant funding for the program by the Hennepin County Board of Commissioners does not imply a continued funding commitment of by Hennepin County for this program when grant funds are no longer available.

**Background:**

The Minnesota Department of Human Services (DHS) offered a grant contract for the delivery of adult and children's mobile mental health crisis response services in accordance with Minnesota Statutes 256B.0944 (Children's Mental Health Crisis Response Services) and 256B.0624 (Adult Mental Health Crisis Response Services) by counties and tribes. This is a re-issue of a 2016 grant (A164898) with quarterly reporting requirements and an annual contract. The DHS will reimburse the Hennepin County Public Health Department for these costs, which includes continued support of culturally responsive 24-7 Crisis Response Services implemented under 2016 and 2017 grants.

APEX Coding

Department ID: 513099

Account: 42360

Project ID: 1003851, 1003856

# HENNEPIN COUNTY

## MINNESOTA

### Board Action Request 18-0021

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#### Item Description:

Agmt A178478 with NorthPoint Health & Wellness Center, Inc. to provide services to NorthPoint Health & Wellness Center Primary Care clinic operations in support of 330(e) and grant funding, 1/1/18–12/31/18, NTE \$2,000,000

#### Resolution:

BE IT RESOLVED, that Agreement A178478 with NorthPoint Health & Wellness Center, Inc., to provide contract personnel services to NorthPoint Health & Wellness Center (NPHWC) Primary Care clinic operations in support of 330e funding for the period January 1, 2018 through December 31, 2018, in an amount not to exceed \$2,000,000 be approved; that the Chair of the Board be authorized to sign the Agreement on behalf of the county; and that the Controller be authorized to disburse funds as directed.

#### Background:

Resolution 04-3-150 transferred T.A.C.T.I.C.S. (Pilot City Neighborhood Services) contract from Human Services Department to Primary Care Department for the first half of 2004. Resolution 04-6-325 authorized NPHWC Primary Care Department to contract with Pilot City Neighborhood Services (now NorthPoint Health & Wellness Center, Inc.) for the 2nd half of 2004 for service delivery in the North Minneapolis community and the merger of essential social services such as emergency food, financial, housing, client advocacy and community outreach services. Resolutions 04-12-618, 05-12-597 and 06-12-679 authorized continuation of services through 2007.

In 2006 FQHC, Section 330(e) funding was awarded to NPHWC in the amount of, \$643,500 to eliminate health disparities, expand services and increase access. NPHWC Primary Care Department expanded mental health services, incorporated a medication management system and continued the community health worker program as well.

In 2007 Health Resources Services Administration (HRSA) recommended a separation of service contracts between NorthPoint Health & Wellness Center, Inc. and the NPHWC Primary Care Department. The two contracts separated services to all Hennepin County residents ("out-of-scope") from those services offered to only Primary Care Department clients which are covered by the 330(e) grant ("in-scope"). Resolution 07-12-600 authorized 2008 "out-of-scope" services.

2009-2010 funding (Resolution 08-12-584) continued integration of service delivery in the North Minneapolis community in accordance with County Board Resolution 04-6-323 directing the County Administrator to implement the recommendations of the North Minneapolis Health Advisory Committee.

2011-2017 funding (Resolutions 10-0586, 12-0555, 15-0510 and 17-0031) continued integration of service delivery in the North Minneapolis community in accordance with County Board Resolution 04-6-323 directing the County Administrator to implement the recommendation of the North Minneapolis Health Advisory Committee.

**Current Request:** Continuing the integration of service delivery, NorthPoint Health & Wellness Center, Inc. will provide an estimated 41,494 hours of contract personnel services for clinic operations. The costs of

these services are funded through patient revenues and grant funds. These positions provide the flexibility that is required to manage and respond to demand as well as improve seamless integration of medical, dental, behavioral health and human services, ensuring that services and interactions are trauma-informed and that NorthPoint is able to recruit diverse staff reflective of the community.

North Point's integrated model of care continues to demonstrate increased patient access and quality outcomes:

- NorthPoint's patients increased from 25,323 in 2015 to 25,574 in 2016 and overall patient visits have increased over 9% in 2017 NorthPoint's Medical department has increased the percentage of women beginning prenatal care in the first trimester and reduced the number of low birth weight babies in 2016.
- 90% of two year olds seen have appropriate immunizations.
- NorthPoint Medical department has also maintained 97% and above of teens screened for STI and informed about pregnancy prevention.
- NorthPoint Dental department has performed oral cancer screenings on 94% of patients seen in 2016, and 97% of adult patients received a periodontal evaluation.
- NorthPoint Behavioral Health Clinic reported over 95% of all new adult behavioral health patients were screened for depression.
- NorthPoint exceeded most national FQHC clinical quality measures in 2016. This resulted in HRSA awarding NorthPoint quality merit awards in 2017.
- NorthPoint Patients and staff continue to rate NorthPoint 95% or better for referrals to family and friends in 2016.

Funding for this contracted services is included in the 2018 budget.

**Impact/Outcomes:** The overall goal is to increase access to health services through targeted intervention services that will ultimately result in improved health outcomes for patients. A detailed description of service rates with projected units of services for 2018 is outlined in the contract.

**ATTACHMENTS:**

Description	Upload Date	Type
A178478 NP Inc Budget	1/8/2018	Backup Material

NorthPoint Inc. Professional Services Contract

Attachment A, Pricing & Job Descriptions

NorthPoint Health & Wellness Center, Inc  
2018 Professional Service Job Category Rates

Position	2018 Hourly Rate		Estimated 2018 usage	
	Regular	Overtime	Hours	Cost
Admin Support	\$26.68	\$33.35	0	\$0
BH RN	\$66.58	\$83.22	1912	\$127,292
CHW	\$33.81	\$42.27	1912	\$64,650
Clerk	\$28.40	\$35.50	1912	\$54,295
Clinical BH Prof	\$73.37	\$91.71	0	\$0
Community Engagement Coordinator	\$67.40	\$84.25	1912	\$128,872
Dental Asst	\$35.09	\$43.86	0	\$0
Driver	\$24.75	\$30.93	0	\$0
Grant Writer	\$39.00	\$48.75	1434	\$55,926
Interpreter	\$29.84	\$37.29	1912	\$57,045
LADC	\$37.27	\$46.59	1912	\$71,260
LMFT	\$73.37	\$91.71	1912	\$140,281
LPCC	\$73.37	\$91.71	1912	\$140,281
Marketing Dir	\$67.40	\$84.25	1434	\$96,654
Navigator	\$35.08	\$43.85	1912	\$67,069
Optometry	\$29.83	\$37.29	1912	\$57,040
Program Support	\$26.68	\$33.35	0	\$0
Psychologist	\$73.37	\$91.71	3059	\$224,435
Security Liaison	\$26.68	\$33.35	452	\$12,061
Senior Interpreter	\$40.66	\$50.82	3824	\$155,473
Social Worker	\$42.65	\$53.31	10259	\$437,517
Volunteer Coordinator	\$41.29	\$51.62	956	\$39,476
Cleaning / Maintenance	\$22.71	\$28.38	0	\$0
Integrated Services Director	\$73.61	\$92.02	956	\$70,374
<b>Grand total</b>			41,494	\$2,000,000

NorthPoint Inc. Professional Services Contract

Attachment A, Pricing & Job Descriptions

NorthPoint Health & Wellness Center, Inc  
2018 Professional Service Job Category Rates

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Cleaning / Maintenance	\$22.71	\$28.38	0	\$0
Integrated Services Director	\$73.61	\$92.02	956	\$70,374
<b>Grand total</b>			41,494	\$2,000,000